

Longevity 16  
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# Model-based Recursive Partitioning for Mortality

**Lou SEMI**  
SCOR  
BRM & Knowledge Team

# Executive summary

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# Introduction-Objective of the study

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Company business may face adverse claims experience including higher than expected claims on key pockets of business. We propose to use a **model-based recursive partitioning approach** to:

- monitor these emerging areas of focus,
- understand underlying mortality drivers and,
- potential management actions can be used.



**Main Objective:** Identify the key segments that significantly deviate from the assumptions.



Generalized linear model combined with decision tree method is used for clustering pockets of business in terms of A/E.



The **application** focus on US industry data where deviations are identified relative to the standard 2015 VBT table.

# Description of the algorithm used : GLM Tree

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## MOB algorithm

- MOB is a generic algorithm for model-based recursive partitioning (Zeileis, Hothorn, and Hornik 2008).
- Considering a parametric model  $M(Y, \theta)$ . This model could be a **normal** distribution for  $Y$ , a **psychometric** model for a matrix of responses  $Y$ , or some kind of **regression** model when  $Y = (y, x)$  can be split up into a dependent variable  $y$  and regressors  $x$ . (Zeileis, Hothorn 2014).
- Model-based recursive partitioning is used to partition data into groups that differ in terms of the parameters in the model.
- Rather than fitting one global model to a dataset, it estimates local models on subsets of data that are “learned” by recursively partitioning.
- The basic idea is to grow a tree in which every node is associated with a model of type  $M$
- New “mobsters” dedicated to specific models, `lmtree()` and `glmmtree()` for MOBs of (generalized) linear models exist.

# Description of the algorithm used : GLM Tree

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## GLM Tree function

- GLM Tree is an extension of the MOB algorithm to obtain a more interpretable tree.
- The approach combines parametric models such as Generalized Linear Models with decision tree models.
- We choose the GLM method to facilitate the applications and in particular the logistic regression to facilitate the computations.

## Main steps in the algorithm

1. Model and parameters estimation
2. Instability tests
3. Partitioning
4. Pruning

# Description of the algorithm used : GLM Tree

## MAIN STEPS IN THE ALGORITHM

### 1 Model and parameters estimation

- Fit the model once to all observations in the current node by minimizing some objective function.

$$\sum_{i=1}^n \Psi(Y_i, \theta)$$

- The estimation of the vector of parameters  $\theta$  can be computed by solving the first order conditions:

$$\sum_{i=1}^n \psi(Y_i, \hat{\theta}) = 0, \quad \psi(Y, \theta) = \frac{\partial \Psi(Y, \theta)}{\partial \theta}$$

- The score function evaluated at the estimated parameters  $\hat{\psi}_i = \psi(Y_i, \hat{\theta})$  is then inspected for systematic deviations.

### 2 Instability Tests

- To assess whether splitting of the node is necessary the general class of score-based fluctuation tests is employed.
- The test implemented differs depending on whether the partitioning variable is categorical or numerical.
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- $Z_j$  with the minimal p-value is chosen for splitting the node.

# Description of the algorithm used : GLM Tree

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## MAIN STEPS IN THE ALGORITHM

### 3 Partitioning

- For each conceivable split, the model is estimated on the two resulting subsets and the resulting objective functions are summed.
- The split that optimizes the segmented objective function is then selected as the optimal.

### 4 Pruning

- For determine the optimal size of the tree, one can either use a pre-pruning or post-pruning strategy.
- For the former, the algorithm stops when no significant parameter instabilities are detected in the current node.
- For the latter, one would first grow a large tree and then prune back splits that did not improved the model judging by information criteria such as AIC or BIC.

# Presentation of the data

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## Sources

- SOA aggregate data from 2003-2013.
- Data are from the ILEC members (18) and the MIB's Actuarial and Statistical Research Group.

## Detailed data description

- From the original database with 26 millions rows and 33 variables, we worked with an 8 millions rows and 12 variables base.
- We choose the following variables:
  - Insurance Plan,
  - Duration,
  - Face amount band,
  - Attained age,
  - Risk class,
  - Smoker status,
  - Number of deaths,
  - Death claim amount,
  - Policies exposed,
  - Amount exposed,
  - Expected death, QX2015VBT by amount,
  - Expected Death, QX2015VBT by policy.



# Presentation of the data

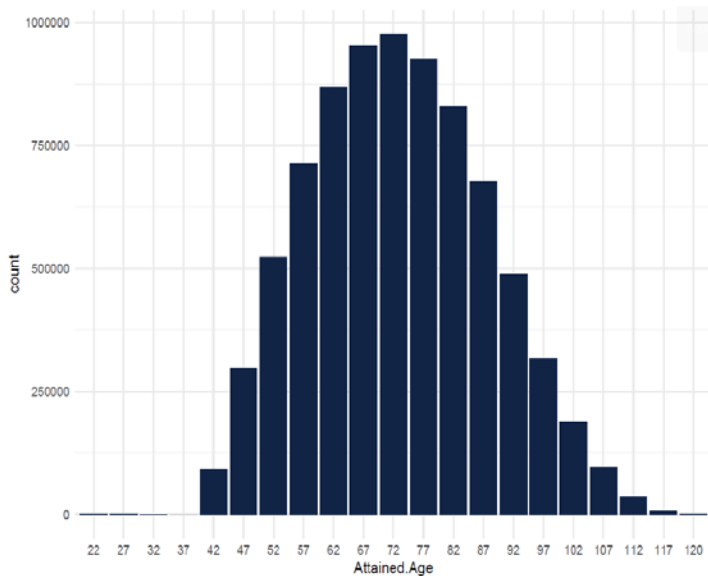
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## Detailed data treatment

- Delete rows with null expositions and missing values.
- Combine 3 variables : Preferred class, number of preferred classes and smoker status to construct the variable risk class smoker. Risk class smoker follows the order : "SS", "PS", "SNS", "S+NS", "PNS", "SPNS".
- Group attained age by quinquennial age.
- From 14 modalities of the variable Face amount to 6.
- From 25 modalities of the variable Duration to 6.

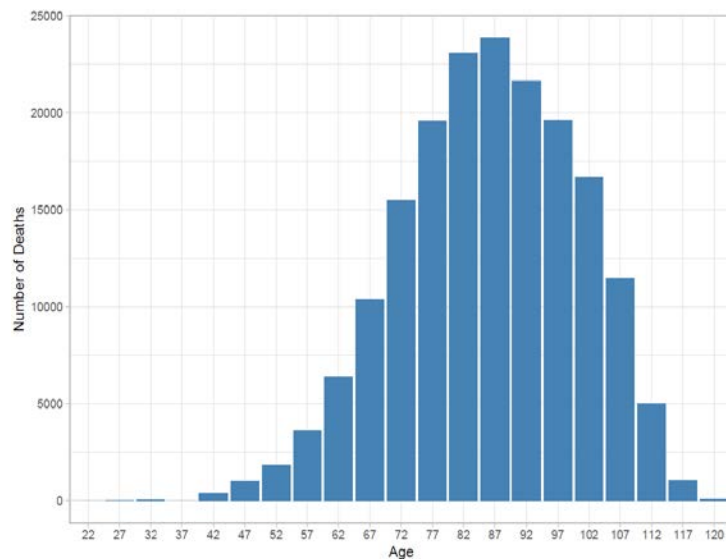
# Presentation of the data

## Descriptive Statistics : Age



- Population quite old.
- Same distribution but different scales : <150000 deaths.
- Decreasing at old ages.

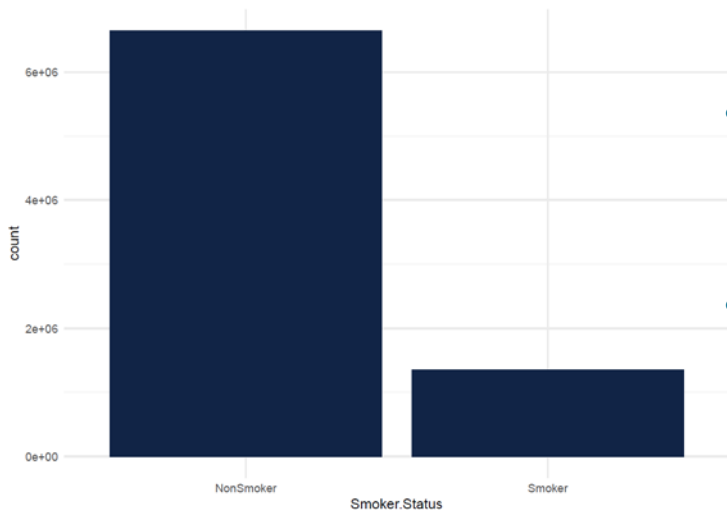
*Distribution of the overall data according to the age.*



*Distribution of the number of deaths according to the age.*

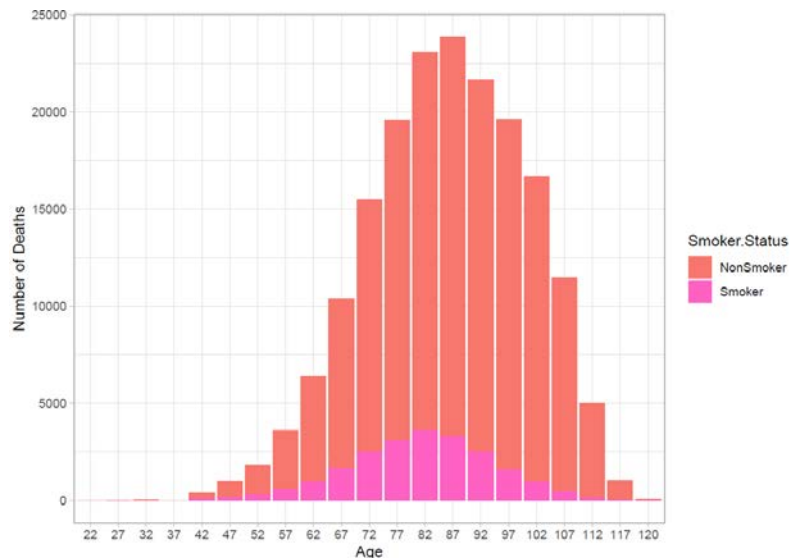
# Presentation of the data

## Descriptive Statistics : Smoker or not



- 78% of non-smoker in the overall population.
- => More deaths of non-smoker.

*Distribution of the overall data according to the smoker status.*

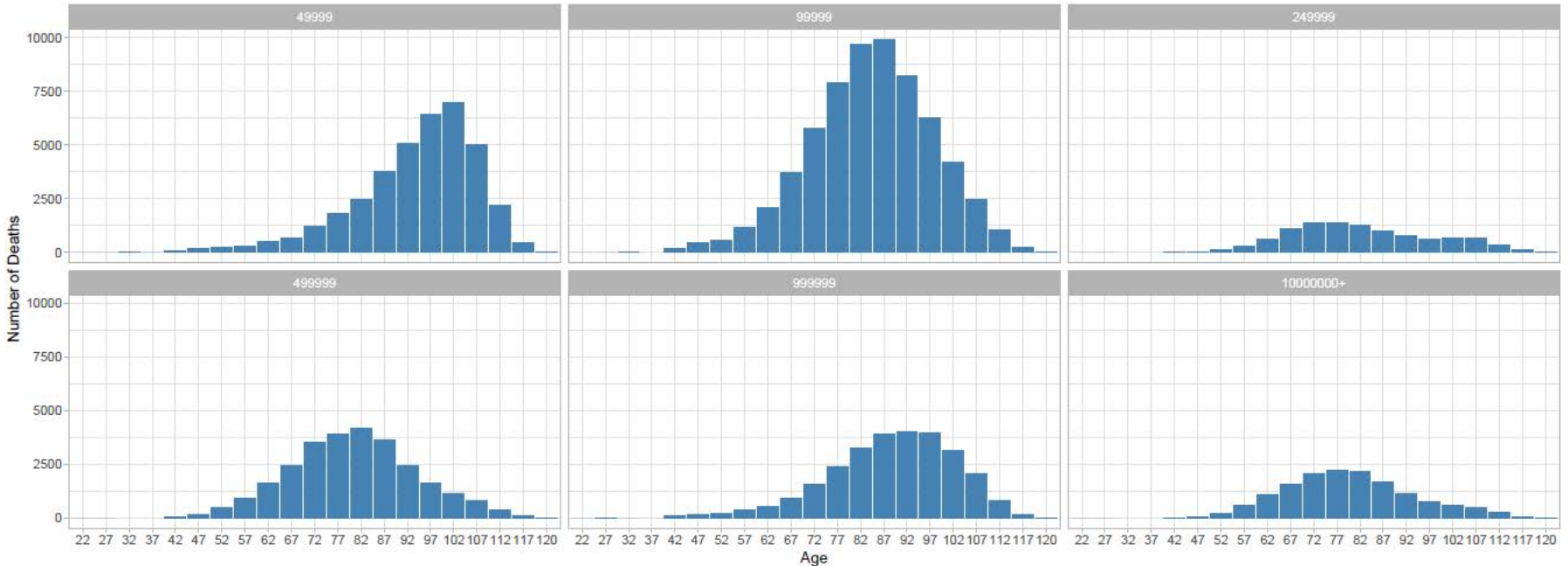


*Distribution of the number of deaths according to the age and smoker status.*

# Presentation of the data

## Descriptive Statistics : Face Amount

- Same distribution as previously.
- More deaths for face amount less than 99999.



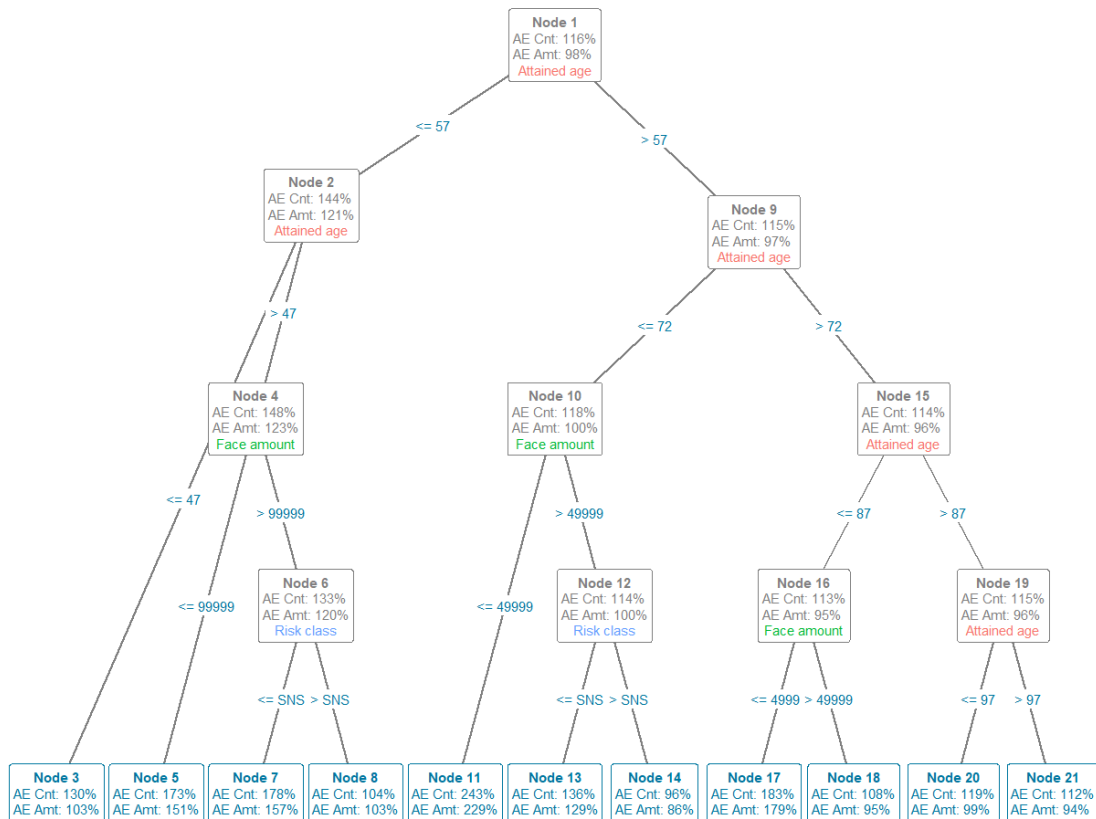
# Results and discussion

The order of the splits shows which mortality differential are the most important. Among, attained age, duration, risk class, face amount, insurance plan, we observe:

1. Attained age ( x2)
2. Face amount
3. Risk class

Attained age appears first, indicating that this variable has the highest instability. We observe the splits for age 18-47, 48-57, 58-72 and 72+.

This highlights a different shape with age between industry's data and the standard 2015 VBT table.



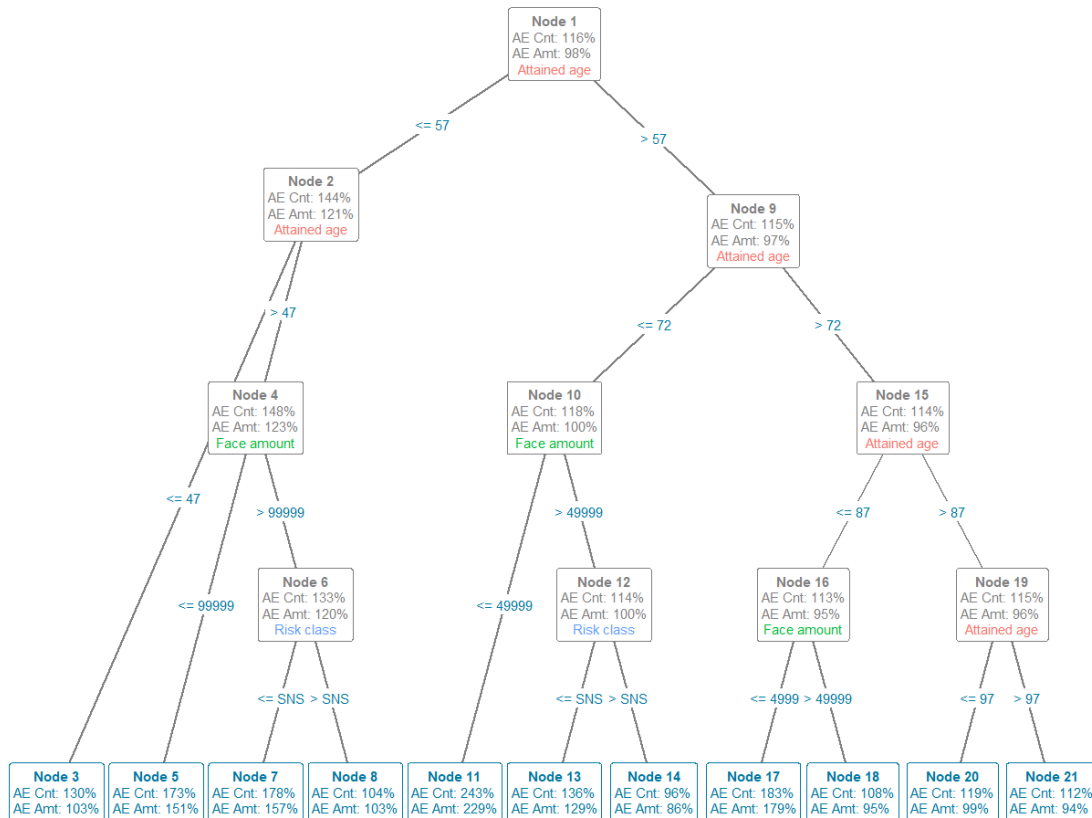
# Results and discussion

- Face amount is also important leading to split between small and larger amounts
- Risk class appears third and leads to a split between SM + standard NS and healthier classes (S+NS, PNS and SPNS)

Large deviations can be seen for:

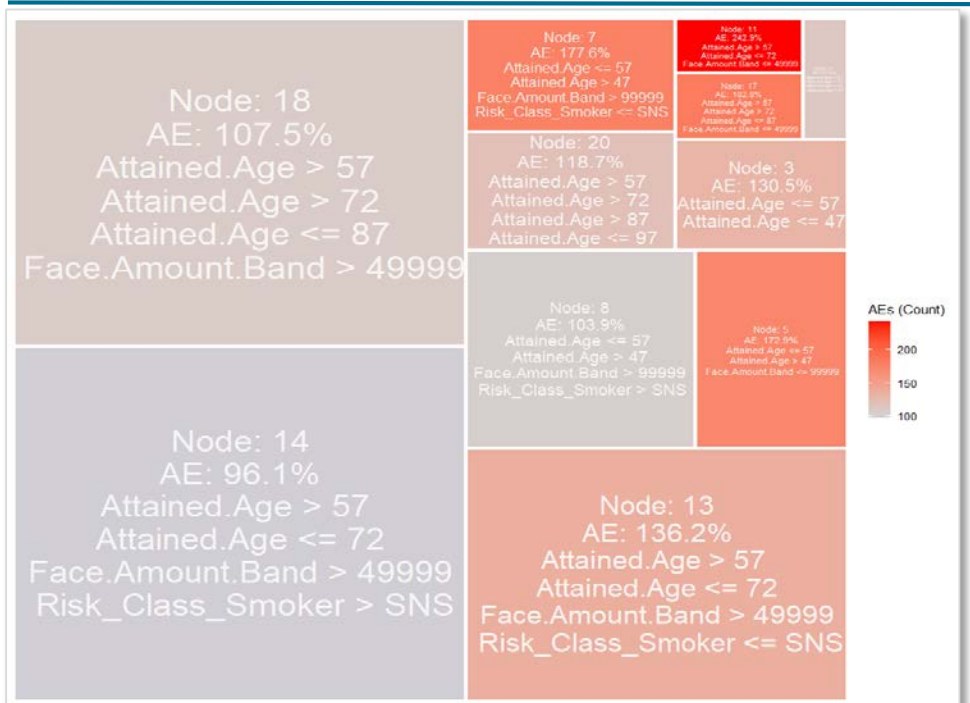
1. The small amounts (nodes 5,11,17)
2. SM + standard NS and large amount (nodes 7,13)

- For extreme ages (<48 and >87), we observe deviations in count basis, but the table captures the amount effect as A/E in amount are relatively close to 100%



# Results and discussion

## A/E for males



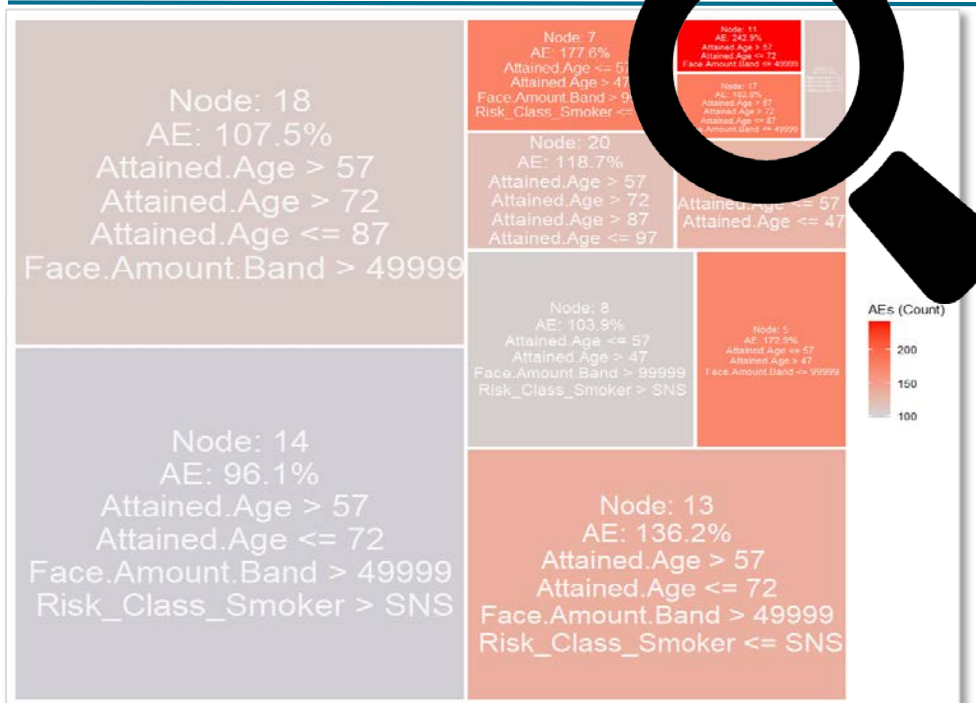
## Discussion

- The size of the cell represents the size of the node.
- The color of the cell represents how good or bad we are compared to the standard 2015 VBT table: greyer is the cell, more we overestimate the mortality !
- AE < 100% => prudent ! 😊
- AE > 100% => high than expected claims ! 😞
- Nodes 14,18 and 8 can be considered as prudent. Theses nodes gather most of the observations. The standard table captures the mortality pattern adequately for these pockets of business.

# Results and discussion

Focus on this side !

## AE for males



## Discussion

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# Results and discussion

## A/E for males

Node: 11  
AE: 242.9%  
Attained.Age > 57  
Attained.Age <= 72  
Face.Amount.Band <= 49999

Node: 17  
AE: 182.8%  
Attained.Age > 57  
Attained.Age > 72  
Attained.Age <= 87  
Face.Amount.Band <= 49999

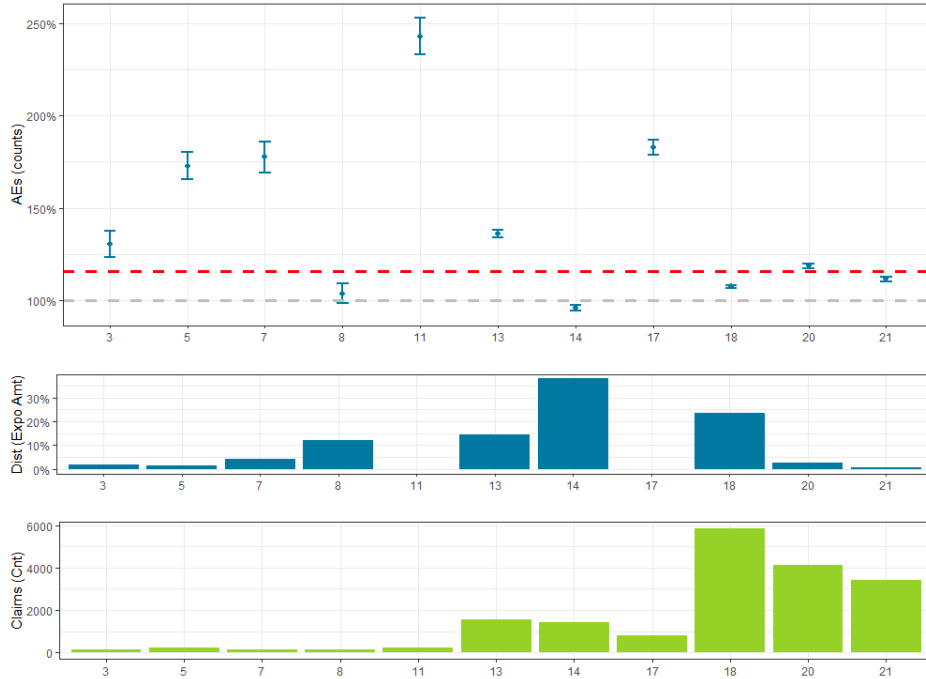
Node: 21  
AE: 111.6%  
Attained.Age > 57  
Attained.Age > 72  
Attained.Age > 87  
Attained.Age > 97

## Discussion

- For small face amount, we observe large deviations. The count and amount affects are not well captured by the 2015 VBT table.
- For the node 11, we observe the highest deviation.
- The standard table captures the mortality for this segment of the population not adequately.
- For the oldest ages, we have fewer observations and relatively higher than expected claims.

# Results and discussion

## A/E Count

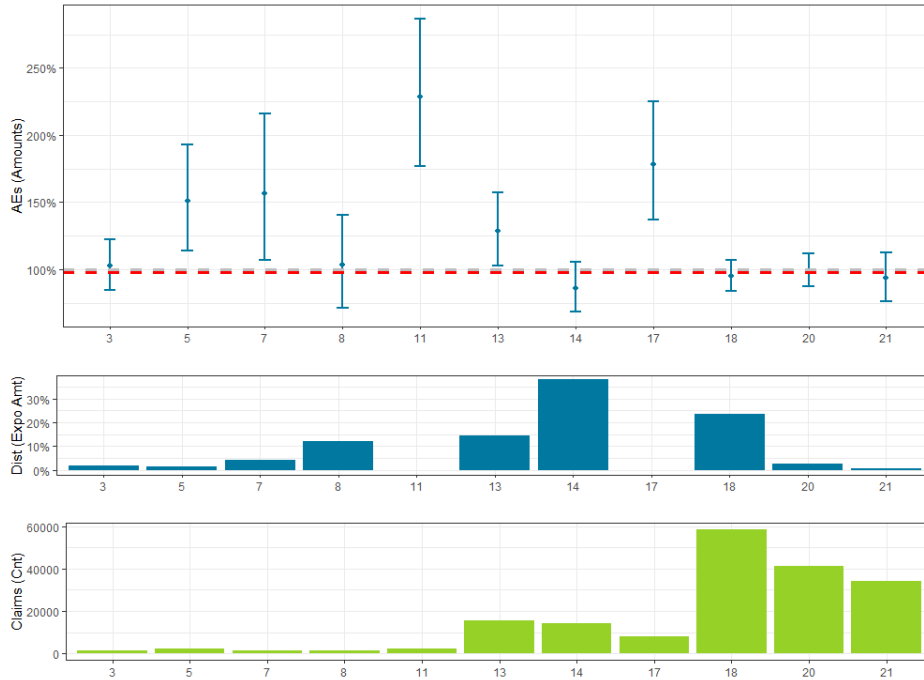


## Discussion

- The grey dashed line illustrates the 100% A/E.
- The red dashed line is the 115% overall A/E in count.
- Node 11 and 17 (>57 and small amount) have the highest deviations; however, exposed face amount and number of claims are small.
- Node 13 (Smoker with high amount) has a relatively high adverse claims experience and represents more than 10% of the face amount insured.

# Results and discussion

## A/E Amount



## Discussion

- In an actuarial perspective, the studying A/E in Amount is important to refine the conclusions.
- We focus on nodes where there is no intersection between the CI and the 100% line
- Nodes 5 and 7 are above the 100% A/E but the uncertainties are as large as illustrated by the size of the confidence intervals and they represent very few claims and low face small amount exposed.
- Nodes 11 and 17, large deviations but very low face amount exposed.
- Node 13 with the CI just above the grey line, but with large amount and claims.
- For most of the nodes a deviation in count is observed, the table in amount captures the mortality pattern.

# Conclusion-Perspective

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Identify the problematic segments which deviate from the assumptions : For any ages, high deviations for small face amount.



We propose to use a model-based recursive partitioning approach to: monitor these emerging areas of focus, and potential management actions can be used.



Same study done for women: same conclusion with the face amount.



Perspective: Study the mortality trend instead of level.

# Bibliography

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- Zeileis A, Hothorn T, Hornik K (2008). “Model-Based Recursive Partitioning.” *Journal of Computational and Graphical Statistics*, 17(2), 492–514. doi:10.1198/106186008X319331.
- Zeileis A, Hothorn T, (2014).”Parties, Models, Mobsters: A new implementation of Model-based recursive partitioning in R”. Working Paper 2014-10, Working Papers in Economics and Statistics, Research Platform Empirical and Experimental Economics, Universität Innsbruck.