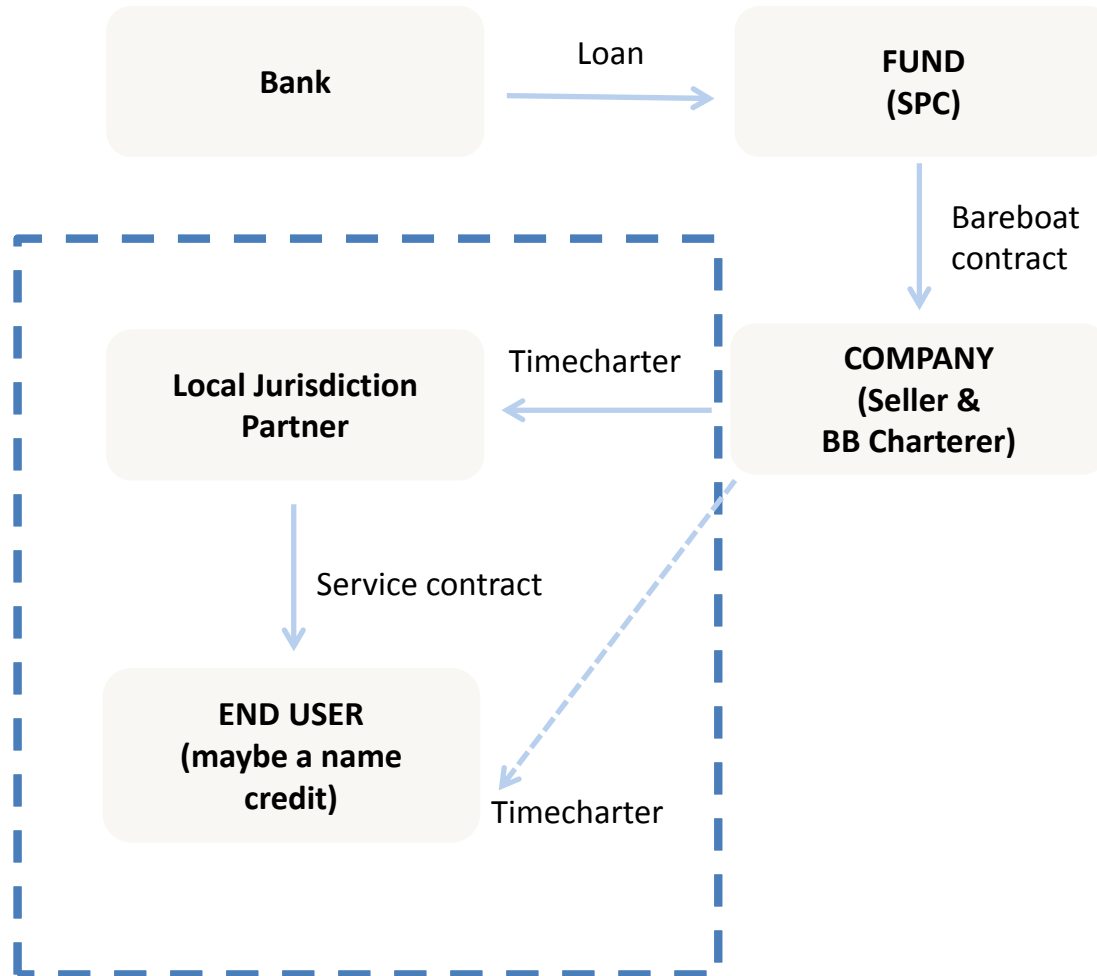


Norwegian Project Finance

[Fund Finance]
3rd party equity/investors



SPC becomes the owner of the vessels (i.e. purchase of liquid asset).

SPC to be funded by 3rd party debt and equity

Company charters the vessel back on a fixed period at a pre-agreed rate

Company maintains operational and commercial control of the vessel for the duration of bareboat charter

Shares in SPC are tradable (subject to KYC >20%)

Norwegian Project Finance

Overview: Key Considerations

Attractive structure (for all participants)	<p><u>For Lender:</u></p> <ul style="list-style-type: none">• Security over “liquid” asset• First loss taken by Seller’s Credit/3rd party equity• 100% share pledge in Seller/Charterer (not typical) <p><u>For Seller:</u></p> <ul style="list-style-type: none">• Up to 100% financing of existing assets (if no Seller’s Credit)• Attractive cost of capital• “acceptable” BB rate• No restriction on use of proceeds• Covenant light
Strong contract coverage	<ul style="list-style-type: none">• Underlying charter typically matching loan tenor (BB) <p>-> quality counterparty (B/S, Cash Flow, management, BoD)</p>
Project economics (structure with downside protection & upside potential)	<p><u>For Lender:</u></p> <ul style="list-style-type: none">• Paid in equity first• SPC has put option for RV protection (guaranteed by Seller) <p><u>For Seller:</u></p> <ul style="list-style-type: none">• Seller’s credit repayable if Seller exercises call option <p><u>For investor:</u></p> <ul style="list-style-type: none">• Dividends + Profit share (call option above defined threshold)
Market fundamentals	<ul style="list-style-type: none">• Market leader• Supply-demand consideration (asset vs marine services)• Perfect scenario: Growth story /asset to address supply shortfall