

Downside Risk Management of a Defined Benefit Plan Considering Longevity Basis Risk

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Existing Literature on Pension Downside Risk Management

- ▶ Capital market risk and longevity risk in defined benefit plans
- ▶ Control total pension cost
 - ▶ Delong et al. (2008); Josa-Fombellida and Rincon-Zapatero (2004); Cox et al. (2011); and others
 - ▶ Downside risk management: Maurer et al. (2009)
- ▶ Control pension underfunding
 - ▶ Haberman (1997); Haberman et al. (2000); Owadally and Habermana (2004); Habermana and Sung (2005); Chang et al. (2003); Kouwenberg (2001); and others
 - ▶ Downside risk management: Bogentoft et al. (2001)

These papers do not control downside risk arising from extreme underfunding and excessive total pension cost at the same time.

Outline

- ▶ We propose an optimization model by imposing two conditional value at risk (CVaR) constraints to control tail risk related to pension funding status and total pension cost.
- ▶ We investigate optimal longevity risk hedge ratios with basis risk.
 - ▶ Basis risk arises from the mismatch between a plan's actual longevity risk and the risk of a reference population underlying a hedging instrument.
 - ▶ Two longevity risk hedging strategies: the ground-up hedging strategy and the excess-risk hedging strategy.
 - ▶ The excess-risk hedging strategy is much more vulnerable to longevity basis risk.

Basic Framework

- ▶ The pension underfunding/surplus at time t , UL_t :

$$UL_t = PBO_t - PA_t - C \quad (1)$$

- ▶ Total underfunding liability TUL before retirement T

$$TUL = \sum_{t=1}^T \frac{UL_t}{(1 + \rho)^t}$$

- ▶ Total pension cost TPC (Maurer, Mitchell and Rogalla, 2009)

$$TPC = \sum_{t=1}^T \frac{C + SC_t(1 + \psi_1) - W_t(1 - \psi_2)}{(1 + \rho)^t},$$

where ρ is the valuation rate. The constants ψ_1 and ψ_2 are penalty factors on supplementary contributions SC_t and withdrawals W_t respectively.

Two-Population Mortality Model

Li and Lee (2005)'s Two-Population Mortality Model

$$\begin{aligned}\ln q(x, t) &= s(x) + B(x)K(t) + b(x)k(t) + \epsilon(x, t) \\ \ln q'(x, t) &= s'(x) + B(x)K(t) + b'(x)k'(t) + \epsilon'(x, t).\end{aligned}\quad (2)$$

- ▶ The mortality common risk factor:

$$K(t) = g + K(t-1) + \sigma_K e(t), \quad e(t) \sim N(0, 1). \quad (3)$$

- ▶ The country-specific mortality risk factors:

$$\begin{aligned}k(t) &= r_0 + r_1 k(t-1) + \sigma_k e_1(t), \quad e_1(t) \sim N(0, 1) \\ k'(t) &= r'_0 + r'_1 k'(t-1) + \sigma'_k e_2(t), \quad e_2(t) \sim N(0, 1).\end{aligned}\quad (4)$$

Objective Function and Optimization Problem

$$\begin{aligned} & \underset{w, C}{\text{Minimize}} && \text{E} \left[\sum_{t=1}^T \left(\frac{UL_t}{(1+\rho)^t} \right)^2 \right] \\ & \text{subject to} && \text{E}(TUL) = 0 \\ & && \text{CVaR}_{\alpha_{\text{TPC}}}(TPC) \leq \tau \\ & && \text{CVaR}_{\alpha_{\text{TUL}}}(TUL) \leq \zeta \\ & && 0 \leq w_i \leq 1, \quad i = 1, 2, \dots, n \\ & && \sum_{i=1}^n w_i = 1 \\ & && C \geq 0, \end{aligned} \tag{5}$$

where the constants ζ and τ are the pre-specified parameters reflecting the plan's downside risk tolerance.

Example Assumptions

- ▶ A US cohort joins the plan at age $x_0 = 45$ at $t = 0$.
- ▶ They will retire at $T = 20$ at age $x = 65$.
- ▶ The initial pension fund $M = \$5$ million at $t = 0$
- ▶ Annual retirement benefit of $B = \$10$ million
- ▶ The pension funds are invested equally in three assets:
 - ▶ S&P 500 index;
 - ▶ Merrill Lynch corporate bond index;
 - ▶ 3-month T-bill.
- ▶ The plan now makes a normal contribution of $C = \$2.5$ million annually.
- ▶ Pension valuation rate $\rho = 0.08$
- ▶ Penalty factors on supplementary contributions and withdrawals are both equal to $\psi_1 = \psi_2 = 0.2$

Optimization Results without Hedging—Example 1

Table: Initial and Optimal Pension Strategies without Hedging Given $\zeta = 45.86$ and $\tau = 34.56$

	w_1	w_2	w_3	C	J	CVaR _{95%} (TUL)	CVaR _{95%} (TPC)
Initial	1/3	1/3	1/3	2.50	1119	45.86	34.56
Optimal	0.14	0.56	0.30	2.65	1019	36.63	34.56

J is the value of the objective function without hedging.

Optimization Results without Hedging—Example 2

$$\zeta = z_1 \times \text{CVaR}_{95\%}(TUL)_0 = z_1 \times 45.86$$

$$\tau = z_2 \times \text{CVaR}_{95\%}(TPC)_0 = z_2 \times 34.56$$

$$\zeta = 44.71 \text{ and } \tau = 33.70 \text{ (i.e. } z_1 = z_2 = 0.975\text{)}$$

w_1	w_2	w_3	C	J	$\text{CVaR}_{95\%}(TUL)$	$\text{CVaR}_{95\%}(TPC)$
0.20	0.62	0.18	2.46	1081	42.91	33.70

J is the value of the objective function without hedging.

Two Pension Longevity Risk Hedging Strategies

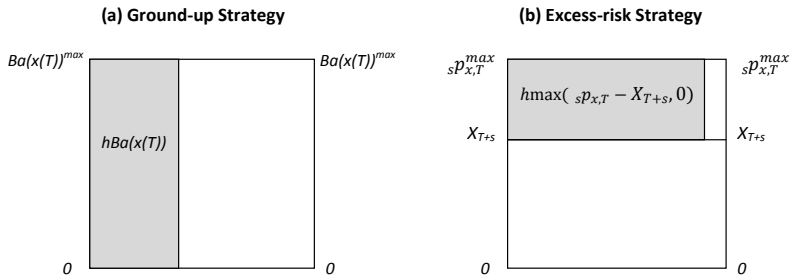


Figure: Two pension longevity risk hedging strategies: the ground-up hedging strategy (on the left) and the excess-risk hedging strategy with $s = 1, 2, \dots$ (on the right)

Ground-Up Hedging Strategy with Basis Risk

- ▶ The ground-up hedging strategy is subject to a transaction cost factor δ^G and a basis risk penalty factor γ^G
- ▶ The US DB plan hedges with a longevity security whose payoffs are based on the UK population mortality experience.
- ▶ The upper limits of the two CVaR constraints:

$$\begin{aligned}\zeta &= z_1 \times \text{CVaR}_{95\%}(TUL)_0 = 0.975 \times 45.86 = 44.71, \\ \tau &= z_2 \times \text{CVaR}_{95\%}(TPC)_0 = 0.975 \times 34.56 = 33.70.\end{aligned}\tag{6}$$

Ground-Up Hedging Strategy with Basis Risk

Table: Optimal Ground-up Hedging Strategies with Longevity Basis Risk Given $\zeta = 44.71$ and $\tau = 33.70$ (i.e. $z_1 = z_2 = 0.975$)

δ^G	0		0.05		0.07	
γ^G	0	0.1	0	0.1	0	0.1
C^G	2.68	2.68	2.58	2.58	2.49	2.48
w_1^G	0.13	0.13	0.15	0.15	0.18	0.18
w_2^G	0.55	0.54	0.64	0.64	0.64	0.64
w_3^G	0.32	0.33	0.21	0.21	0.18	0.18
h^G	18.5%	18.5%	17.6%	17.6%	6.0%	5.7%
J^G	993	993	1057	1057	1079	1079

h^G is the longevity risk hedging ratio and J^G is the value of the objective function with the ground-up strategy.

Ground-Up Hedging Strategy with Basis Risk

Table: Optimal Ground-up Hedging Strategies with Longevity Basis Risk Given $\zeta = 44.71$ and $\tau = 33.70$ (i.e. $z_1 = z_2 = 0.975$)

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Excess-Risk Hedging Strategy with Basis Risk

- ▶ The US DB plan hedges with a longevity security whose payoffs are based on the UK population mortality experience.
- ▶ A series of exercise prices $s\bar{p}'_{x,T} + \sigma_{p'_{x,T}}$ at time $T + s, s = 1, 2, \dots$
- ▶ The excess-risk hedging strategy is subject to a transaction cost factor δ^E and a basis risk penalty factor γ^E
- ▶ The upper limits of the two CVaR constraints:

$$\begin{aligned}\zeta &= z_1 \times \text{CVaR}_{95\%}(TUL)_0 = 0.975 \times 45.86 = 44.71, \\ \tau &= z_2 \times \text{CVaR}_{95\%}(TPC)_0 = 0.975 \times 34.56 = 33.70.\end{aligned}\tag{7}$$

Excess-Risk Hedging Strategy with Basis Risk

Table: Optimal Excess-risk Hedging Strategies with Longevity Basis Risk
 Given $\zeta = 44.71$, $\tau = 33.70$ (i.e. $z_1 = z_2 = 0.975$) and Strike Level
 $s\bar{p}'_{x,T} + \sigma_{p'_{x,T}}$

δ^E	0		0.05		0.1	
γ^E	0	0.1	0	0.1	0	0.1
C^E	2.46	2.46	2.46	2.46	2.46	2.46
w_1^E	0.17	0.17	0.16	0.17	0.17	0.18
w_2^E	0.67	0.67	0.68	0.67	0.66	0.65
w_3^E	0.16	0.16	0.16	0.16	0.17	0.17
h^E	84.8%	4.2%	54.9%	1.1%	39.1%	0.7%
J^E	1078	1079	1078	1079	1079	1079

h^E is the longevity risk hedging ratio and J^E is the value of the objective function with the excess-risk strategy.

Excess-Risk Hedging Strategy with Basis Risk

Table: Optimal Excess-risk Hedging Strategies with Longevity Basis Risk Given $\zeta = 44.71$, $\tau = 33.70$ (i.e. $z_1 = z_2 = 0.975$) and Strike Level ${}_s\bar{p}'_{x,T} + \sigma_{p'_{x,T}}$

δ^E	0		0.05		0.1	
γ^E	0	0.1	0	0.1	0	0.1
C^E	2.46	2.46	2.46	2.46	2.46	2.46
w_1^E	0.17	0.17	0.16	0.17	0.17	0.18
w_2^E	0.67	0.67	0.68	0.67	0.66	0.65
w_3^E	0.16	0.16	0.16	0.16	0.17	0.17
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J^E	1078	1079	1078	1079	1079	1079

h^E is the longevity risk hedging ratio and J^E is the value of the objective function with the excess-risk strategy.

Basis Risk vs. No Basis Risk—Ground-up Hedging

Table: Optimal Ground-up Hedging Ratios Given $\zeta = 44.71$, $\tau = 33.70$ (i.e. $z_1 = z_2 = 0.975$) and $\gamma^G = 0$

δ^G	0	0.05	0.07	0.1
No Basis Risk h^G	18.5%	17.6%	6.4%	0.0%
Basis Risk h^G	18.5%	17.6%	6.0%	0.0%

h^G is the longevity risk hedging ratio with the ground-up strategy.

Basis Risk vs. No Basis Risk—Excess-risk Hedging

Table: Optimal Excess-risk Hedging Ratios Given $\zeta = 44.71$, $\tau = 33.70$ (i.e. $z_1 = z_2 = 0.975$), Strike Level $s\bar{p}'_{x,T} + \sigma_{p'_{x,T}}$ and $\gamma^E = 0$

δ^E	0	0.05	0.1	0.15
No Basis Risk h^E	100%	100%	99.9%	96.3%
Basis Risk h^E	84.8%	54.9%	39.1%	20.1%

h^E is the longevity risk hedging ratio with the excess-risk strategy.

Basis Risk vs. No Basis Risk—Excess-risk Hedging

Table: Optimal Excess-risk Hedging Ratios Given $\zeta = 44.71$, $\tau = 33.70$ (i.e. $z_1 = z_2 = 0.975$), Strike Level $s\bar{p}'_{x,T} + \sigma_{p'_{x,T}}$ and $\gamma^E = 0$

δ^E	0	0.05	0.1	0.15
No Basis Risk h^E	100%	100%	99.9%	96.3%
Basis Risk h^E	84.8%	54.9%	39.1%	20.1%

h^E is the longevity risk hedging ratio with the excess-risk strategy.

Why the Excess-risk Hedging Strategy is So Sensitive to Basis Risk?

- ▶ A good hedging strategy: a contract whose mortality dynamic is highly correlated with that to be hedged.
- ▶ Effectiveness of excess-risk hedging

$$\text{Corr}\left(\sum_{s=1}^{\infty} v^s \max \left[{}_s p_{x,T} - ({}_s \bar{p}_{x,T} + \sigma_{p_{x,T}}), 0 \right], \sum_{s=1}^{\infty} v^s \max \left[{}_s p'_{x,T} - ({}_s \bar{p}'_{x,T} + \sigma_{p'_{x,T}}), 0 \right] \right) = 0.02$$

- ▶ Effectiveness of ground-up hedging

$$\text{Corr}(a(x(T)), a'(x(T))) = 0.97$$

Conclusion

- ▶ This paper proposes a model to identify the optimal contribution, asset allocation and longevity risk hedging strategies subject to two CVaR constraints on underfunding and total pension cost for a DB pension plan.
- ▶ We investigate how sensitive a hedging strategy is to longevity basis risk.
 - ▶ We compare two longevity risk hedging strategies—the ground-up hedging strategies and the excess-risk hedging strategy.
 - ▶ The excess-risk hedging strategy is much more sensitive to longevity basis risk than the ground-up hedging strategy.