Hotel Park Inn, Amsterdam

# The many uses of VaR for longevity trend risk

Stephen J. Richards 21st September 2018



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1. About Longevitas



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- 2. Some questions



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- 3. Trend risk v. one-year view



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- 5. Deferred annuities



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- 6. VaR v. CTE



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- 5. Deferred annuities
- 6. VaR v. CTE
- 7. Index-based hedges



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- 4. Trend risk v. multi-year view
- 5. Deferred annuities
- 6. VaR v. CTE
- 7. Index-based hedges
- 8. Conclusions

# 1 About Longevitas





• Founded 2006.



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- Based in Edinburgh.



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- Clients in UK, USA, Canada and Switzerland.



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- Based in Edinburgh.
- Clients in UK, USA, Canada and Switzerland.
- Research partnership with Heriot-Watt.

#### 1 Services for actuaries



• Experience analysis and mis-estimation:



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• Experience analysis and mis-estimation:

#### LONGEVITAS

• Stochastic mortality projections and capital:



#### 1 Services for actuaries



• Experience analysis and mis-estimation:

#### PONGEVITAS

• Stochastic mortality projections and capital:



• Rating pension schemes:

mortalityrating.com





• How do you put a multi-year trend risk into a one-year view?



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- How do different product types behave?



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- How do different product types behave?
- How do VaR and CTE regimes compare?



- How do you put a multi-year trend risk into a one-year view?
- How do different product types behave?
- How do VaR and CTE regimes compare?
- How do you value an index-based hedge?

#### 2 Translation table



VaR Value-at-Risk CTE Conditional Tail Expectation

LC Model from Lee and Carter [1992]

APC Age-Period-Cohort model

M5/CBD Model from Cairns et al. [2006]

M6 Model from Cairns et al. [2009]

(S) Smoothing as per Eilers and Marx [1996]

2DAC Model from Richards et al. [2006]

# 3 Trend risk v. one-year view longevitas





"Whereas a catastrophe can occur in an instant, longevity risk takes decades to unfold"

The Economist [2012]



• Longevity trend risk unfolds over many years.



- Longevity trend risk unfolds over many years.
- Insurance regulations have a one-year view of risk.



- Longevity trend risk unfolds over many years.
- Insurance regulations have a one-year view of risk.
- How do you reconcile the two?

# 3 Trend risk v. one-year view Congevitas





Solution from Richards et al. [2014]:

1. Simulate next year's experience data.



- 1. Simulate next year's experience data.
- 2. Refit the projection model.



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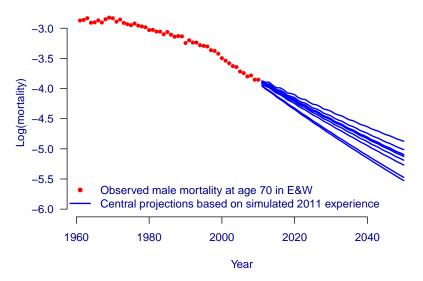
Solution from Richards et al. [2014]:

- 1. Simulate next year's experience data.
- 2. Refit the projection model.
- 3. Value liabilities.
- 4. Discard simulated experience data.

Repeat (1)–(4) a few thousand times...

# 3 Sensitivity of forecast





Source: Lee-Carter example from Richards et al. [2014].

## 3 Liability values



• Our unknown liability is X (say).

## 3 Liability values



- Our unknown liability is X (say).
- VaR-style solvency capital:

$$\left(\frac{Q_{\alpha}}{\mathbb{E}[X]} - 1\right) * 100\%$$

where  $Q_{\alpha}$  is  $\alpha$ -quantile of X, i.e.  $\Pr(X < Q_{\alpha}) = \alpha$ .



• We don't know the distribution of X...



• We don't know the distribution of X... ... but we do have a sample of simulations.

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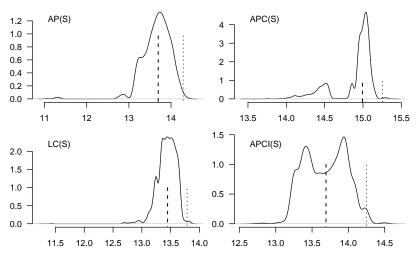
- We don't know the distribution of X... ... but we do have a sample of simulations.
- Estimate  $\mathbb{E}[X]$  from mean of sample.



- We don't know the distribution of X...
  ... but we do have a sample of simulations.
- Estimate  $\mathbb{E}[X]$  from mean of sample.
- Estimate  $Q_{\alpha}$  from sample using Harrell and Davis [1982].

#### 3 One-year liability densities





Annuities payable to male aged 70. Means marked with dashed line and  $Q_{99.5\%}$  marked with dotted line. Source: Richards et al. [2017, Table 4].

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• Variety of density shapes.



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  - $\Rightarrow$  not all unimodal



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  - $\Rightarrow$  not all unimodal
  - ... and not all symmetric.



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  - $\Rightarrow$  not all unimodal
  - ... and not all symmetric.
- Considerable variability between models.
  - $\Rightarrow$  need to use multiple models
  - ... and exercise actuarial judgement.

4 Trend risk v. multi-year view longevitas



• Richards et al. [2014] was for one-year insurer solvency.



- Richards et al. [2014] was for one-year insurer solvency.
- The same methodology has other applications...



Medium-term business planning:

• 3–5 years for insurer ORSA.



#### Medium-term business planning:

- 3–5 years for insurer ORSA.
- Ten-year "glide path" to buy-out for pension schemes.



• Take one-year framework from Richards et al. [2014].



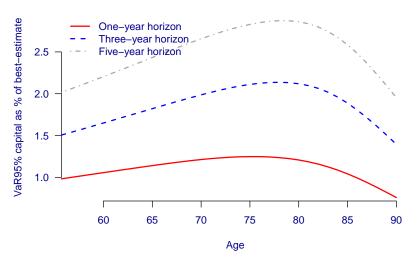
- Take one-year framework from Richards et al. [2014].
- Extend time horizon to 3–5 years.



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- Extend time horizon to 3–5 years.
- Reduce p-value to, say, 95%...

# 4 Females, LC(S)



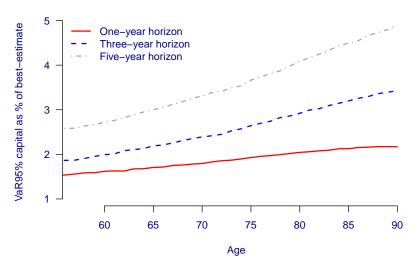


Immediate annuities under Lee-Carter model. UK data ages 50-104, 1971-2016

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# 4 Females, APC(S)



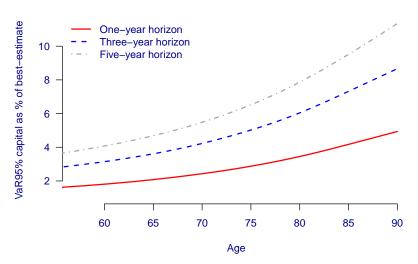


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# 4 Females, M5(S)

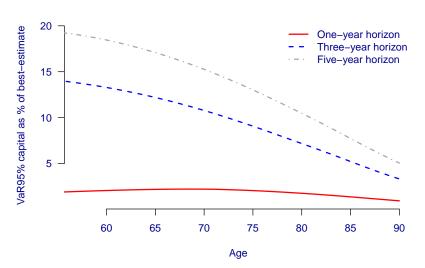




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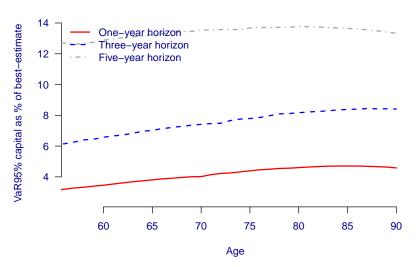


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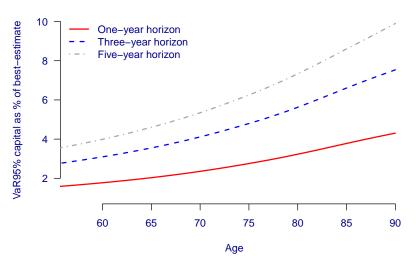


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## 4 Males, M5(S)





Immediate annuities under M5(S) model. UK data ages 50-104, 1971-2016



• No consistent pattern in capital by term.



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- Considerable variability between models.



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  - $\Rightarrow$  need to use multiple models
  - ... and exercise actuarial judgement (again).





• Most published work concerns immediate annuities and pensions in payment.



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- What about deferred annuities and pensions?



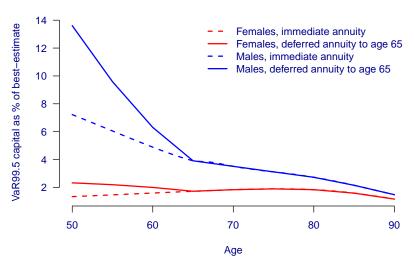
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- Assume payment from age 65.



- Most published work concerns immediate annuities and pensions in payment.
- What about deferred annuities and pensions?
- Assume payment from age 65.
- Compare VaR99.5% solvency capital for immediate and deferred annuities.

# 5 Solvency capital, LC(S)

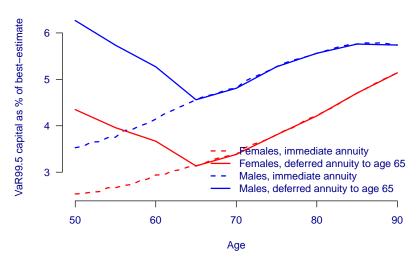




Deferred and immediate annuities under Lee-Carter model. UK data ages 50-104, 1971-2016

# 5 Solvency capital, APC(S)



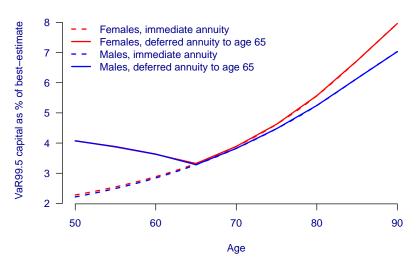


Deferred and immediate annuities under APC(S) model. UK data ages 50-104, 1971-2016

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## 5 Solvency capital, CBD (M5)





Deferred and immediate annuities under M5(S) model. UK data ages 50-104, 1971-2016

### 5 Deferred annuities



• Depending on age, solvency capital for deferred annuities can be double that of annuities in payment.

#### 5 Deferred annuities



- Depending on age, solvency capital for deferred annuities can be double that of annuities in payment.
- Sharp differences in solvency capital by gender.



#### 6 VaR



• Our unknown liability is X (say).

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- VaR-style solvency capital:

$$\left(\frac{Q_{\alpha}}{\mathbb{E}[X]} - 1\right) * 100\%$$

where  $Q_{\alpha}$  is  $\alpha$ -quantile of X, i.e.  $\Pr(X < Q_{\alpha}) = \alpha$ .

#### 6 CTE



• Our unknown liability is X (say).

- Our unknown liability is X (say).
- CTE-style solvency capital:

$$\left(\frac{\mathbb{E}[X|X \ge Q_{\alpha}]}{\mathbb{E}[X]} - 1\right) * 100\%$$

where  $Q_{\alpha}$  is  $\alpha$ -quantile of X, i.e.  $\Pr(X < Q_{\alpha}) = \alpha$ .



• How does VaR capital compare to CTE capital?



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- $CTE_{\alpha} > VaR_{\alpha}$  (obviously!)

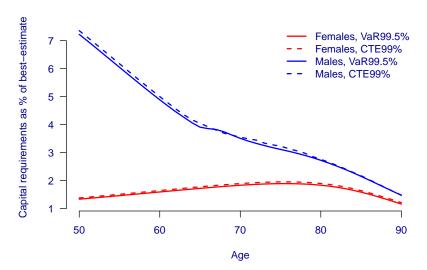


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- How does VaR capital compare to CTE capital?
- $CTE_{\alpha} > VaR_{\alpha}$  (obviously!)
- But how does VaR99.5% compare to CTE99%?
- Can calculate both from same sample...

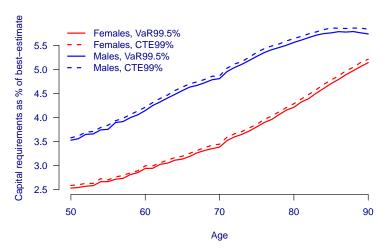
### 6 VaR v. CTE — LC(S) model Congevitas



Annuities in payment under Lee-Carter model. UK data ages 50-104, 1971-2016

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### 6 VaR v. CTE — APC(S) modeongevitas

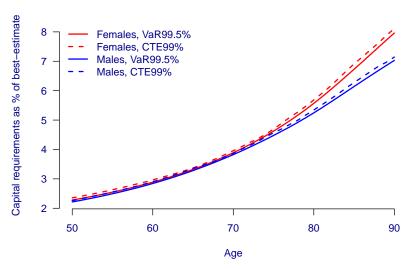


Annuities in payment under APC(S) model. UK data ages 50-104, 1971-2016

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### 6 VaR v. CTE — M5 model



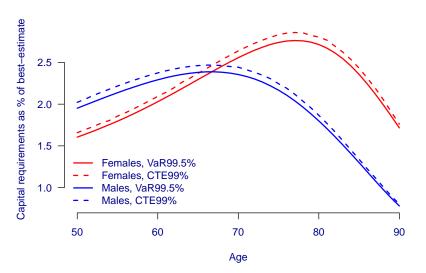


Annuities in payment under M5(S) model. UK data ages 50-104, 1971-2016

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## 6 VaR v. CTE - LC(S)

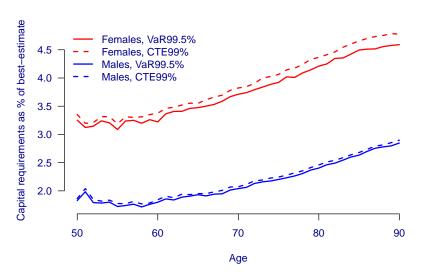




Annuities in payment under LC(S) model. UK data ages 50-104, 1971-2016

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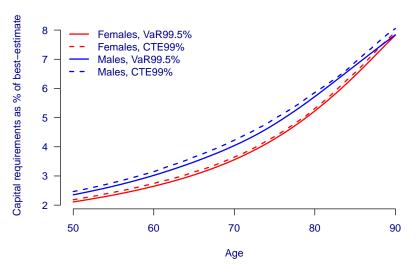


Annuities in payment under APC(S) model. UK data ages 50-104, 1971-2016

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# 6 VaR v. CTE - M5(S)





Annuities in payment under M5(S) model. UK data ages 50-104, 1971-2016



• Longevity trend-risk capital very comparable between VaR99.5% and CTE99%.



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- CTE99% usually slightly more prudent than VaR99.5%.



- Longevity trend-risk capital very comparable between VaR99.5% and CTE99%.
- CTE99% usually slightly more prudent than VaR99.5%.
- Difference usually under 0.1%.





• Population mortality (basis risk).



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- Term n years.



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- At end of term, fit Lee-Carter model (say) and use to value annuity with unknown value X.



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- Use a function of X to close out the contract.



- Population mortality (basis risk).
- Term n years.
- At end of term, fit Lee-Carter model (say) and use to value annuity with unknown value X.
- Use a function of X to close out the contract.
  - $\Rightarrow$  This is just another multi-year VaR calculation.



• Risk metric (annuity value) is X.



- Risk metric (annuity value) is X.
- Only pay above attachment point, AP.



- Risk metric (annuity value) is X.
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- Standardise payoff, h, as:

$$h(X) = \max\left(0, \min\left(\frac{X - AP}{EP - AP}, 1\right)\right)$$



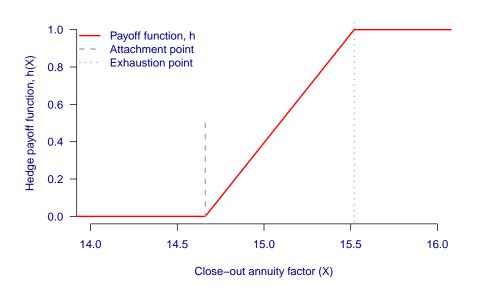
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• See Cairns and El Boukfaoui [2017] for detailed discussion.

### 7 Hedge payoff function





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• Set  $AP = Q_{\alpha_1}$  and  $EP = Q_{\alpha_2}$   $(\alpha_1 < \alpha_2)$ .



- Set  $AP = Q_{\alpha_1}$  and  $EP = Q_{\alpha_2}$   $(\alpha_1 < \alpha_2)$ .
- $Q_{\alpha}$  set with reference to Lee-Carter sample paths over n years, i.e. an n-year VaR simulation.



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- $Q_{\alpha}$  set with reference to Lee-Carter sample paths over n years, i.e. an n-year VaR simulation.
- Probability of payoff is  $1 \alpha_1$ .
- Mean payoff can be estimated from VaR results.



• n = 15 years.



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- Use Lee-Carter model for close-out calculation.



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- Follow Cairns and El Boukfaoui [2017] and set  $AP = Q_{60\%}$  and  $EP = Q_{95\%}$ .



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- n = 15 years.
- Use Lee-Carter model for close-out calculation.
- Follow Cairns and El Boukfaoui [2017] and set  $AP = Q_{60\%}$  and  $EP = Q_{95\%}$ .
- Probability of a payoff is 0.4.
- Average payoff is 0.375 (from 5,000 simulations).

### 7 Model risk



• Lee-Carter model used for both sample paths over n years and for payoff calculation.

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- Assume we keep the Lee-Carter model for payoff calculation and also keep the same attachement and exhaustion points.

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- Lee-Carter model used for both sample paths over n years and for payoff calculation.
- Assume we keep the Lee-Carter model for payoff calculation and also keep the same attachement and exhaustion points.
- What happens if the sample paths follow a different model?



Impact of different sample-path models on payoff:

	Payoff	Mean
Model	prob.	payoff
$\overline{LC(S)}$	0.40	0.375
M5(S)	0.53	0.592
2DAC	0.80	0.434
M6	0.82	0.710

Source: own calculations using population data for males in Netherlands, ages 50-104, 1971-2016. Annuity values discounted at 2% p.a.



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  - ▶ What value should the hedge contract have on the balance sheet?
  - ▶ What solvency capital relief should be given?
  - $\Rightarrow$  Actuarial judgement required on both counts.



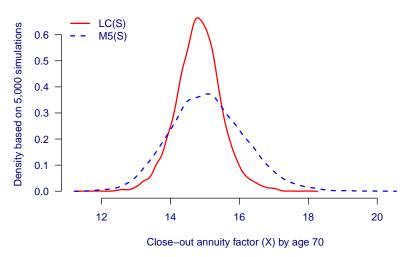
• How different can the answers get?



- How different can the answers get?
- Consider the spread at various ages under CBD model (M5)...

## 7 M5 sample paths — age 70





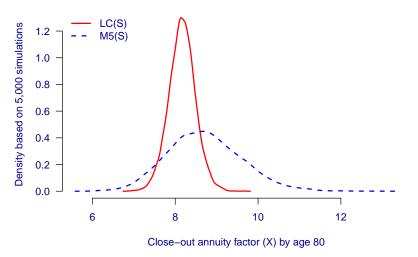
VaR annuity factors valued under Lee-Carter model after 15 years of mortality following the M5(S) model.

Netherlands data for males aged 50–104, 1971–2016. Annuity cashflows discounted at 2% p.a.

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# 7 M5 sample paths — age 80





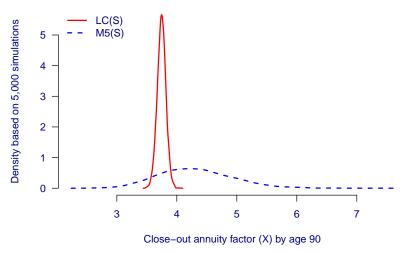
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## 7 M5 sample paths — age 90





VaR annuity factors valued under Lee-Carter model after 15 years of mortality following the M5(S) model.

Netherlands data for males aged 50–104, 1971–2016. Annuity cashflows discounted at 2% p.a.

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Variations to explore in future research:



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• Different payoff functions.



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- Different payoff functions.
- Valuing options to close out early.



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If you are interested in the above, let me know!





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- Same outputs can be used for both VaR- and CTE-style solvency regimes.



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  - ...and "glide paths" to buy-outs
  - ...and assessing index-based hedges.
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- Expert judgement required for solvency capital...
  - ...and valuation of index-based hedges.

### References I



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